

Dennis Larone Yee Franklin

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EDUCATION

Columbia University

New York, NY

Columbia College

Aug 2019 - May 2023

- B.A. in Economics-Political Science
- 3.77/4.0 GPA | Dean's List: Fall 2019, Fall 2020, Spring 2021
- Undergraduate Recruitment Committee | Ron Brown Captain | SEO | INROADS | Delta Sigma Phi

The Taft School

Watertown, CT

Honor Roll

Aug 2015 - May 2019

- 93.0/100 GPA | 34 ACT
- Feidelson Family Award for Strength in Character | Roberts Scholarship Award

EXPERIENCE

Goldman Sachs & Co.

New York, NY

Investment Banking Summer Analyst

Jun 2021 - Present

- Joining the Structured Finance Group as one of ~20 Investment Banking Sophomore Analysts

J.P. Morgan Chase & Co.

New York, NY

Part-Time Equity Research Analyst

Oct 2020 - May 2021

- Provided core research and forecasts on the gaming & lodging industries through coverage reports and initiations
- Maintained company database on hotel room rates and gaming handles across the country

BLK Capital Management Corp

Cambridge, MA

Campus Ambassador

Nov 2019 - Present

- Contributed investment research and pitched four stocks, providing complete technical valuations on each
- Attracted over 30 members of the Columbia campus to apply to the program through marketing initiatives

Vector Marketing

Marin, CA

Senior Advisor

May 2020 - Aug 2020

- Sold \$11,400 worth of Cutco Kitchenware products within first ten days on the job
- Number three sales rep in the Bay Area district for the summer of 2020

LEADERSHIP

Management Leadership for Tomorrow

Washington, DC

Career Prep Fellow

Jan 2021 - Present

- Selected as one of 1,000 for an 18-month professional development program for high-achieving diverse talent
- Complete business case studies and intensive projects to hone analytical, quantitative, and communication skills
- Participate in conferences hosted by industry leaders such as Deloitte, Google, Goldman Sachs

Columbia University Black Finance Group

New York, NY

Vice President

Oct 2020 - Present

- Managed relationships with over 15 firms within the financial services industry, inviting representatives to engage with Black Finance Group members
- Coordinated two events through social media outreach and logistical setup

Unpact Capital

New York, NY

Co-VP of Outreach & Equity Research Analyst

Sep 2020 - Present

- Actively engaged with and invite executives in the New York area that are active in the impact investing field to speak at Unpact Capital-sponsored events
- Provided research and investment recommendations on various companies within the ESG space

Scholars of Finance (SoF)

New York, NY

Columbia University Chapter President and Co-Founder

Dec 2019 - Present

- Managed leadership team of 25 directing the progress of chapter initiatives and programs
- Primary representative of chapter with external parties working directly with SoF CEO as main POC for chapter

ADDITIONAL INFORMATION

Skills Introductory Java, Adobe Suite, Microsoft Suite, Mandarin(Conversational), French(First-Year)

Interests Ice Hockey, Photography, Interior Design, DJ