

Marquis L. Robinson

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EDUCATION

Florida International University (FIU) – GPA: 3.6/ 4.0

Miami, Florida

Major: Finance

December 2020

Minor: Business Analytics

Honors & Awards: Deans List, Nationwide Future Leaders Scholarship, Launching Leaders Scholarship

Relevant Coursework: Economics, Business Analytics, Financial Management, Financial Markets & Institutions, Intermediate Finance, Information System Management

PROFESSIONAL EXPERIENCE

Goldman Sachs

New York, New York

Investment Banking Analyst

Start Date July 12th

- Accepted a full-time offer to join Goldman Sachs Investment Banking division in New York City

UBS

New York, New York

Investment Banking Summer Analyst

July 2020 – August 2020

- Received a full-time offer to join UBS Investment Banking division in New York City
- Supported team members on live deals by developing a pitchbook on potential fintech acquisitions opportunities, analyzing bank efficiency ratios, and created an M&A model to present pro forma analysis

BLK Capital Management, Corp

Cambridge, Massachusetts

Equity Research Analyst

February 2020 – Present

- 100% black owned and student run long/short equity hedge fund that strives to promote the financial education of talented black students around the nation through active money management
- Work with fellow analysts from around the nation to manage a portfolio and perform equity research
- Pitch a stock in front of investment professionals at the end of a rigorous, six-month introductory investing education program

J.P. Morgan

Columbus, Ohio

Global Finance Summer Analyst

June 2019 – August 2019

- Performed meaningful analysis by generating expense reports and coordinating with external partners to create comparable benchmarks
- Managed financial models that tracked FTE/Headcount for reporting and built decks presented to senior executives on a weekly basis

LEADERSHIP EXPERIENCE

SEO Career

New York, New York

Success Participant

August 2019 – August 2020

- Receive 100+ hours of individualized coaching and online instruction to achieve targeted professional developmental goals mainly around technical and soft skills training
- Mastery of fundamentals specific to Investment Banking in order to maximize the likelihood of a return offer at the end of the summer

CFA Institute

Miami, Florida

CFA Research Challenge Member

September 2019 – February 2020

- Learned fundamentals of valuation by creating an in-depth report on NextEra Energy (NYSE: NEE) including deep research on the utility industry, company overview, corporate governance, and investment valuation
- Presented a BUY recommendation with a 15% upside using discounted cash flow and sum of the part valuation analysis; placed top three in the state of Florida

Phoenician Investment Fund

Miami, Florida

Director of Financial Modeling

April 2020 – December 2020

- In charge of educational discussion where I teach members how to perform basic financial modeling
- Trained new members by focusing on technical skills, industry knowledge, and performed mock interviews

SKILLS, ACTIVITIES, AND INTERESTS

Technical Skills: Bloomberg Terminal, Excel, PowerPoint, Rstudio, Tableau

Organizations: SEO, INROADS, ModernGuild, NABA, NSLS, BSU, ALPFA

Volunteering: Chapman Partnership, Miami Dolphins Special Teams, South Beach Wine & Food Festival

Interests: Stoicism, Reading, Wrestling, Yoga